

Entrepreneurial Finance 5th Edition

This book reinforces the value and importance of entrepreneurial teams within the entrepreneurship literature. The expert group of contributors identifies and develops various key areas of research on entrepreneurship teams and suggests the way ahead for future research in the area. The contributors expand on the existing literature on entrepreneurial teams by first revisiting the most recent framework applied to entrepreneurial teams (that is the Inputs-Mediators-Outputs-Inputs model) and then advancing our understanding of issues such as formation, structuring, deep-level diversity and emergent states. The book additionally considers different contexts of application with reference to their commonalities and specificities and investigates under-researched areas such as entrepreneurial teams within indigenous communities, ethnically diverse groups and women entrepreneurs. The contributors present practice-relevant research and offer researchers a platform from which they can explore new insights into the phenomenon of entrepreneurial teams.

This book provides a framework for understanding micro, small and medium sized enterprises (MSMEs) as important contributors to economic growth. By examining the economic and investment decisions behind these businesses, the author shows how managers of MSMEs can add value to the firm by applying managerial finance tools. Early chapters establish the basic tenets of new venture development and financing and explore the economic environment that business-owners inhabit, focusing on venture capital, microfinance intervention, and public sector interventions. Later chapters guide the reader through the process of financial planning and forecasting, and valuation, finishing with insights into how to harvest investments and make sound financial decisions. The book has interdisciplinary appeal and offers a timely consideration of MSMEs in developing economies. It will be valuable reading for all interested in the management and development of small businesses, the finance of entrepreneurship and policy affecting small and medium sized enterprises.

Fundamentals of Entrepreneurial Finance provides a comprehensive introduction to entrepreneurial finance, showing how entrepreneurs and investors jointly turn ideas into valuable high-growth start-ups. Marco Da Rin and Thomas Hellmann examine the challenges entrepreneurs face in obtaining funding and the challenges investors face in attracting promising ventures. They follow the joint journey of entrepreneurs and investors from initial match to the eventual success or failure of the venture. Written with the goal of making entrepreneurial finance accessible, this book starts with the basics, develops advanced topics, and derives practical insights. Da Rin and Hellmann build on academic foundations from several disciplines and enrich the text with data, mini-cases, examples, and exercises.

Entrepreneurial Finance Cengage Learning

This fifth edition of a classic and comprehensive resource presents an applied, realistic view of entrepreneurial finance for today's entrepreneurs, completely updated to address the latest trends and technologies. The book provides an integrated set of concepts and applications, drawing from entrepreneurship, finance and accounting, that will prepare aspiring entrepreneurs for the world they will most likely face as they start their new businesses. The contents are designed to follow the life cycle of a new business venture. Topics are presented in logical order, as entrepreneurs will likely face them as they begin the process of business start-up and move into growing the business. Both undergraduate and graduate students will appreciate the clear presentation of complex issues, and this book is an essential resource for budding entrepreneurs as well. A comprehensive spreadsheet financial template is included with the book, and an all-new case study provides questions that will help students learn the template as they proceed through the book. This tool allows for the application of many of the concepts to actual businesses and can be a valuable supplement to the process of developing a full business plan. The spreadsheet financial template is available for unlimited free downloads at Professor Cornwall's blog site: www.drjeffcornwall.com.

This book evaluates the potential of the combined use of district heating networks and cogeneration in the European Union (EU). It also proposes measures to remove barriers hindering their widespread implementation, formulates policies for their implementation, and evaluates their economic, energy, and environmental consequences. The book presents a preliminary assessment of the likely cost and the impact of widespread adoption of district heating networks and cogeneration carried out in three cities that represent the variety of climatic conditions in the EU. Based on this assessment, it is estimated that by undertaking the maximum economically feasible implementation across the EU, fuel savings of €95M/year would be achieved, representing energy savings of 6,400 petajoules (PJ), which is around 15% of the total final energy consumption in the EU in 2013 (46,214.5 PJ). Using simple and quick calculations and not specific software, the method used allows the evaluation of the potential benefits of retrofitting existing power plants into cogeneration plants and connecting them to nearby heating networks. In light of increasing energy costs and environmental concerns, the book is of interest to heating engineers, city planners, and policy-makers around the globe. This text provides a comprehensive introduction to small businesses, the changing business environment in which they emerge and operate, the nature of entrepreneurship and the practical business of managing a small firm.

Financial aspects of launching and operating a high-tech company, including risk analysis, business models, U.S. securities law, financial accounting, tax issues, and stock options, explained accessibly.

For many, starting a business can be an overwhelming experience. Understanding the financial aspects of running a business can be even more daunting. Entrepreneurial Finance, Fifth Edition, was written to help a broad range of U.S. business owners understand the core

financial aspects of business entrepreneurship. With plentiful case studies and illustrations, the text clearly explains key financial topics such as financial statements, break-even analysis, working capital management, and time value of money. This edition includes more information on small business administration programs, financing options, succession planning and retirement programs.

More extensive regulations, new technologies, and new means of communication have significantly changed the financing landscape for startups and small to medium-sized companies (SMEs). This volume provides a contemporary research-based overview of the latest trends in entrepreneurial finance and outlines expected future developments. Starting with the status quo in market regulations and the financing structure of SMEs, it addresses a broad range of new financing alternatives for innovative startups (e.g. business angel financing, venture capital and corporate venture capital), as well as recent social phenomena (e.g. crowdfunding and initial coin offerings (ICOs)). Incorporating qualitative, quantitative and mixed analytical methods, the book contributes to a better understanding of the financing world by reflecting both the researcher's and the practitioner's perspective.

This book outlines the unique challenges and opportunities of doing business in Africa, analysing how varying degrees of development across its countries affects entrepreneurship. Taking into account historical and cultural contexts, the authors approach the topic by evaluating the different possibilities of business opportunity in Africa. Insightful contributions explore an extensive range of African countries, discussing both formal and informal entrepreneurship, as well as the different factors that influence the growing economy of Africa. African Entrepreneurship will be of interest to anyone researching the potential of doing business in Africa, as well as entrepreneurs and policy-makers looking to expand their knowledge on how businesses are managed in this region.

Due to the 2008-2009 crisis, the United Nations 2030 agenda for sustainable development, and the COVID-19 pandemic, the role of entrepreneurship has become more critical in most economies. Moreover, emerging protectionist policies are further encouraging the emergence of new entrepreneurial projects, particularly to replace goods and services traditionally provided by other countries.

Understanding current challenges and best practices in nascent entrepreneurship is integral for the successful launching of new ventures to support the revitalization of economies and achieve sustainability. The Handbook of Research on Nascent Entrepreneurship and Creating New Ventures is a crucial reference source that covers the latest empirical research findings in the field of entrepreneurship and addresses the obstacles entrepreneurs face in these recent challenging times. The book embraces a pluralistic perspective from academicians currently navigating nascent entrepreneurship and key concepts for launching successful new ventures. Covering topics that include government support programs, spin-off companies, leadership, strategic entrepreneurship, and crowdfunding, this book is targeted towards entrepreneurs, professionals, academicians, researchers, and students.

Women are now leading companies and other enterprises in significant numbers—in developing countries as well as the Western world. This set examines the specific ways in which entrepreneurial women create success and considers how the growing prevalence of female entrepreneurs will change the world.

- Presents ideas and information contributed by highly respected leaders, authors, thinkers, and entrepreneurs in the field
- Offers findings from studies on women entrepreneurs around the world that readers will be able to apply to their own businesses
- Provides examples of how successful women entrepreneurs develop marketing plans and promote themselves and their businesses effectively
- Documents how women demonstrate a more networked leadership style that has elements of altruism and connection to the community rather than strictly using wealth creation as a motivation for success

Entrepreneurship is essential for international social and economic well-being, as new ventures are the dominant source of job creation,

market innovation, and economic growth in many societies. In this book, a noted group of researchers use findings, methods, and theories of modern psychology as the basis for gaining important, new insights into entrepreneurship-and into the hearts and minds of the talented, passionate professionals who create new business ventures. The Psychology of Entrepreneurship, a volume in the SIOP Organizational Frontiers Series, is the first book written about the psychology of entrepreneurship, and includes over 60 research questions to guide industrial organizational psychology, organizational behavior, and entrepreneurship research about entrepreneurs. It seeks to answer questions such as, how and why do some people, but not others, recognize opportunities, decide to start new ventures, and organize successful, rapidly growing new ventures? Some topics addressed include: methods to help researchers explore the domain of entrepreneurship research; the entire process of starting a new business; characteristics of the individual entrepreneur; the history of entrepreneurship education; the cross-cultural effects of entrepreneurship; and the viewpoints of seasoned psychologists who analyze current entrepreneurship research methods. This book will appeal to teachers, students, and researchers in the areas of industrial organizational psychology, organizational behavior, entrepreneurship, and management.

A practical approach for entrepreneurs and investors Entrepreneurial Finance provides readers with the fundamental knowledge to finance, start, grow, and value new ventures, without the complex finance terms and calculations. This comprehensive yet practical approach incorporates a global perspective that appeals to entrepreneurs, investors, and students with diverse backgrounds, knowledge, and experience. From Facebook to Camera+, Gary Gibbons, Robert D. Hisrich, and Carlos M. DaSilva use real-world examples and their professional experiences to bring concepts to life. This text is one of the most readable books in the market without compromising high quality content and resources.

This is the complete, up-to-date guide to creating a successful new venture. Using real-life examples, it helps you assemble every piece of the puzzle: you, your team, your opportunity, your business concept and revenue model, your resources, and your successful launch, execution, and growth. The authors illuminate entrepreneurial mindsets, motivation, attitudes, and leadership, and cover the entire process of starting a company, from idea through your first four years of operations. You'll learn how to recognize, define, test, and exploit opportunities; transform ideas into revenue models that earn sustainable value; demonstrate viability to funders; establish a strong ethical and legal foundation for your concept; and build a thriving team to execute on it.

This book provides an updated view of new trends in entrepreneurial finance, with the aim of guiding academics and non-academics alike that want to gain a deeper understanding of this field. It collects recent contributions from scholars from all over the world. Each chapter provides new empirical or theoretical evidence on fundamental issues related to entrepreneurial finance, including business angels, crowdfunding, Initial Coin Offerings, Mini bonds, public support and more. Besides reviewing the recent trends in the field, the book also highlights new avenues for research, and implications for practitioners.

Entrepreneurial Finance applies current financial economics research and theory to the study of entrepreneurship and new venture finance.

Gompers and Sahlman are two of the leading researchers and authorities in this field.

A thoroughly revised and updated edition of a textbook for graduate students in finance, with new coverage of global financial institutions. This thoroughly revised and updated edition of a widely used textbook for graduate students in finance now provides

expanded coverage of global financial institutions, with detailed comparisons of U.S. systems with non-U.S. systems. A focus on the actual practices of financial institutions prepares students for real-world problems. After an introduction to financial markets and market participants, including asset management firms, credit rating agencies, and investment banking firms, the book covers risks and asset pricing, with a new overview of risk; the structure of interest rates and interest rate and credit risks; the fundamentals of primary and secondary markets; government debt markets, with new material on non-U.S. sovereign debt markets; corporate funding markets, with new coverage of small and medium enterprises and entrepreneurial ventures; residential and commercial real estate markets; collective investment vehicles, in a chapter new to this edition; and financial derivatives, including financial futures and options, interest rate derivatives, foreign exchange derivatives, and credit risk transfer vehicles such as credit default swaps. Each chapter begins with learning objectives and ends with bullet point takeaways and questions.

Timely, practical, comprehensive manual for financing entrepreneurial ventures, with a strong European perspective.

Digital technologies have become a new economic and social force, reshaping traditional business models, strategies, structures, and processes. Digital entrepreneurship, which focuses on creating new ventures and transforming existing businesses by developing novel digital technologies or their novel usage, is seen as a critical pillar for economic growth, job creation, and innovation by many countries. Further, digital technologies have also enabled the growth of the sharing economy, linking owners and users and disrupting the previous dualism of businesses and customers. This volume discusses the management of new technology-based firms and technology projects initiated in academic or industrial contexts. The contributions feature new theoretical concepts, ethical considerations, empirical data analysis (qualitative and quantitative), archival and historical methods, design science approaches, action and field research, as well as management science methods, informatics and cybernetics.

Entrepreneurial endeavors are a pivotal driving force behind the modern business sector. These enterprises play a significant role in the development and sustainability of a nation's economy. *Financial Entrepreneurship for Economic Growth in Emerging Nations* is an innovative reference source for the latest scholarly research on strategies and techniques for financing small and medium-sized enterprises in the context of developing nations. Including a range of pertinent topics such as microinsurance, risk management, and advertising, this book is ideal for managers, academics, professionals, graduate students, and practitioners interested in the dynamics of financial entrepreneurship.

For many, starting a business can be an overwhelming experience. Understanding the financial aspects of running a business can be even more daunting. *Entrepreneurial Finance, Fifth Edition*, was written to help a broad range of U.S. business owners understand the core financial aspects of business entrepreneurship. With plentiful case studies and illustrations, the text clearly explains key financial topics such as financial statements, break-even analysis, working capital management, and time value of money. This edition includes more information on small business administration programs, financing options, succession planning and retirement programs.

Take Control of Your Startup?and Watch it Grow “This book delivers clear thinking for entrepreneurs who want to control their own

destiny and grow their business without the need for venture capital.” -Joel Cannon, co-founder and president of Cannon Technologies An analysis of success. Award-winning professor of entrepreneurship Dileep Rao presents readers with a detailed guide to success through his interviews and analysis of billion-dollar entrepreneurs (those who built a venture from startup to more than \$1 billion in sales and valuation) and 100 million-dollar entrepreneurs (startup to \$100 million). Build your business without venture capital (VC) funding. Rao is here to show entrepreneurs that it is possible to start a business without outside help. He shares how more than 90 percent of America’s billion-dollar entrepreneurs in the VC era (since 1946) avoided or delayed VC, and instead used finance-smart expertise?skills that combine business-smart, capital-smart, and leadership-smart strategies. The right mix of internal and external financing. It takes more than one person to grow a business from the bottom up. But that doesn’t mean we have to sacrifice control of the venture in the process. Armed with 23 years of experience as a financier, Rao shows readers how to optimize internal financing so as to attract external financing. By keeping control of the venture, entrepreneurs keep more of the wealth, as well. In Finance Secrets of Billion-Dollar Entrepreneurs learn about:

- Pre-financing, financing and post-financing skills and strategies of finance-smart entrepreneurs
- The ins and outs of venture finance, applicable to anyone looking to start a business
- Tips on increasing capital productivity and attaining financially sustainable entrepreneurship

If you’ve enjoyed entrepreneurship-focused titles like *The Lean Startup*, *The \$100 Startup*, or *Venture Deals*, then Rao’s *Finance Secrets of Billion-Dollar Entrepreneurs* is the next book for you.

Featuring key topics within finance, small business management, and entrepreneurship to develop and maintain prosperous business ventures With a comprehensive and organized approach to fundamental financial theories, tools, and management techniques, *Entrepreneurial Finance: Fundamentals of Financial Planning and Management for Small Business* equips readers with the necessary fundamental knowledge and advanced skills to succeed in small firm and business settings. With a unique combination of topics from finance, small business management, and entrepreneurship, the book prepares readers for the challenges of today’s economy. *Entrepreneurial Finance: Fundamentals of Financial Planning and Management for Small Business* begins with key concepts of small business management and entrepreneurship, including management tools and techniques needed to establish, run, and lead business ventures. The book then delves into how small businesses are operated, managed, and controlled. General finance skills and methods are integrated throughout, and the book also features: Numerous practical examples and scenarios that provide a real-world perspective on entrepreneurship and small business management A brief summary, list of key concepts, and ten discussion questions at the end of each chapter to prepare readers for the challenges of today's economy A practical guide to the complete life of a small business, from establishing a new venture to training and developing young entrepreneurs tasked with maintaining and developing a prosperous economy An in-depth discussion of the entire process of writing a successful business plan, including the rationale, significance, and requirements Techniques needed to solidify the free enterprise tradition, develop entrepreneurial strategies, and grow small businesses *Entrepreneurial Finance: Fundamentals of Financial Planning and Management for Small Business* is an ideal textbook for upper-undergraduate and first-

year graduate courses in entrepreneurial finance within business, economics, management science, and public administration departments. The book is also useful for MBA-level courses as well as for business and management PhD majors as a resource in methodology. The book is also an idea reference for entrepreneurs, business managers, market analysts, and decision makers who require information about the theoretical and quantitative aspects of entrepreneurial finance.

Commercial aviation in Brazil has been facing great changes in the past years, from the regulatory point of view to a competition perspective, given the increase in demand, revision of past legislation and the rise of new players in this market. The airline business has showed to be very dynamic in Brazil, with the rise and fall of a number of companies. One of them specifically, called VARIG – Portuguese acronym for Viação Aérea Rio-Grandense -, which stopped operating domestic and international routes in 2006, changed the market significantly, since it was the longest standing air company in the country and also the market leader. This scenario of disruption, after VARIG's bankruptcy, gave room to the consolidation of other major companies already operating at that time – TAM and Gol -, as well as the emergence of Avianca Brazil and Azul, which absorbed part of the increasing demand for air transport in the country and placed this market into a new era of competition. All these factors combined with the flexibility given, due to revision of legislation - referring to prices and alliances, for example -, have transformed the way business in the industry are run. Hence the changes in the way air companies operate nowadays and provide different types of services. Thus, the purpose of this work is to understand what are the competitive advantages of the Brazilian airline companies to face the local competition, given the changes between 2008 and 2014 in this sector's environment. In addition, this work aims to identify competitive changes with possible new entrants to this market in the future.

The substantially revised fifth edition of a textbook covering the wide range of instruments available in financial markets, with a new emphasis on risk management. Over the last fifty years, an extensive array of instruments for financing, investing, and controlling risk has become available in financial markets, with demand for these innovations driven by the needs of investors and borrowers. The recent financial crisis offered painful lessons on the consequences of ignoring the risks associated with new financial products and strategies. This substantially revised fifth edition of a widely used text covers financial product innovation with a new emphasis on risk management and regulatory reform. Chapters from the previous edition have been updated, and new chapters cover material that reflects recent developments in financial markets. The book begins with an introduction to financial markets, offering a new chapter that provides an overview of risk—including the key elements of financial risk management and the identification and quantification of risk. The book then covers market participants, including a new chapter on collective investment products managed by asset management firms; the basics of cash and derivatives markets, with new coverage of financial derivatives and securitization; theories of risk and return, with a new chapter on return distributions and risk measures; the structure of interest rates and the pricing of debt obligations; equity markets; debt markets, including chapters on money market instruments, municipal securities, and credit sensitive securitized products; and advanced coverage of derivative markets. Each chapter ends with a review of key points and questions based on the material covered.

As populations have continued to grow and expand, many people have made their homes in cities around the globe. With this increase in city living, it is becoming vital to create intelligent urban environments that efficiently support this growth and simultaneously provide friendly and progressive environments to both businesses and citizens alike. *Smart Cities and Smart Spaces: Concepts, Methodologies, Tools, and Applications* is an innovative reference source that discusses social, economic, and environmental issues surrounding the evolution of smart cities. Highlighting a range of topics such as smart destinations, urban planning, and intelligent communities, this multi-volume book is designed for engineers, architects, facility managers, policymakers, academicians, and researchers interested in expanding their knowledge on the emerging trends and topics involving smart cities.

This accessible, reader-friendly text guides you through a complete life cycle of the firm as it introduces the theories, knowledge, and corporate finance tools and techniques an entrepreneur needs to start, build, and eventually harvest a successful venture. With a strong emphasis on sound financial management practices, the text explores important issues entrepreneurs face, including how and where to obtain financing, using business cash flow models, and positioning the early-stage company strategically. You will also gain an understanding of how to interact effectively with financial institutions and regulatory agencies that can affect venture growth and enable liquidity for investors. Drawing on real-life entrepreneurial ventures and common financial scenarios, the authors include an in-depth capstone case, numerous mini-cases, and abundant examples to engage your interest and vividly illustrate key concepts such as venture capital funds, institutional investors, strategic alliances, the role of business angels, licensing agreements, and exit strategies. Trust *ENTREPRENEURIAL FINANCE*, Fifth Edition, to provide the skills and confidence you need for entrepreneurial success in today's markets. Important Notice: Media content referenced within the product description or the product text may not be available in the ebook version.

Entrepreneurial Finance: Strategy, Valuation, and Deal Structure applies the theory and methods of finance and economics to the rapidly evolving field of entrepreneurial finance. This approach reveals how entrepreneurs, venture capitalists, and outside investors can rely on academic foundations as a framework to guide decision making. Unlike other texts, this book prepares readers for a wide variety of situations and problems that stakeholders might confront in an entrepreneurial venture. Readers will find a unique and direct focus on value creation as the objective of each strategic and financial choice that an entrepreneur or investor makes. The authors specifically address the influences of risk and uncertainty on new venture success, devoting substantial attention to methods of financial modeling and contract design. Finally, the authors provide a comprehensive survey of approaches to new venture valuation, with an emphasis on applications. The book appeals to a wide range of teaching and learning preferences. To help bring the book to life, simulation exercises appear throughout the text. For those who favor the case method, the authors provide a series of interactive cases that correspond with the book chapters, as well as suggestions for published cases. Finally, the book is organized to complement the development of a business plan for those who wish to create one as they read along. *Entrepreneurial Finance* is most effectively used in conjunction with a companion website,

<http://www.sup.org/entrepreneurialfinance>. On this site, Venture.Sim simulation software, spreadsheets, templates, simulation applications, interactive cases, and tutorials are available for download. For those teaching from the book, the authors also provide an invaluable suite of instructor's resources.

This book presents a wide range of tools and techniques used in entrepreneurial finance in emerging markets. Among them, venture capital is perhaps the best known, understood, and researched mode of entrepreneurial finance. However, a significant focus of the book is dedicated to other modes of entrepreneurial finance such as 'bootstrapping,' angel financing, bank financing, and other alternative means of financing, which could include government assistance programs, business incubation, technology parks, or family financing. In addition, the book highlights how new and innovative financial technologies (comprised of software, business processes, and other modern technologies), known under the term of FinTech, may support, enable, and enhance the provision of different modes of entrepreneurial finance in emerging markets. The book also discusses entrepreneurial finance in emerging markets in the context of women entrepreneurs. A comprehensive analysis of entrepreneurial finance in emerging market countries, this book will appeal to academics, researchers, and students of entrepreneurial finance, venture capital and private equity, entrepreneurship, and international business.

The SAGE Handbook of Small Business and Entrepreneurship offers state-of-the-art chapters on all aspects of this rapidly-evolving discipline. Original contributions from the best international scholars map the development of Entrepreneurship as an academic field, explore its key current debates and research methods, and also consider its future directions. Part One: The People and the Entrepreneurial Processes Part Two: Entrepreneurship and Small Business Management and Organization Part Three: Entrepreneurial Milieu Part Four: Researching Small Business Entrepreneurship This handbook will be the leading reference book for Entrepreneurship academics and researchers, as well as those from other associated disciplines including business and management, psychology, marketing, sociology and anthropology.

The topic of Entrepreneurial Finance involves many issues, including but not limited to the risks and returns to being an entrepreneur, financial contracting, business planning, capital gaps and the availability of capital, market booms and busts, public policy and international differences in entrepreneurial finance stemming from differences in laws, institutions and culture. As these issues are so extremely broad and complex, the academic and practitioner literature on topic usually focuses on at most one or two of these issues at one time. The Oxford Handbook of Entrepreneurial Finance provides a comprehensive picture of issues dealing with different sources of entrepreneurial finance and different issues with financing entrepreneurs. The Handbook comprises contributions from 48 authors based in 12 different countries. It is organized into seven parts, the first of which introduces the issues, explains the organization of the Handbook, and briefly summarizes the contributions made by the authors in each of the chapters. Part II covers the topics pertaining to

financing new industries and the returns and risk to being an entrepreneur. Part III deals with entrepreneurial capital structure. Part IV discusses business planning, funding and funding gaps in entrepreneurial finance with a focus on credit markets. Part V provides analyses of the main alternative sources of entrepreneurial finance. Part VI considers issues in public policy towards entrepreneurial finance. Part VII considers international differences in entrepreneurial finance, including analyses of entrepreneurial finance in weak institutional environments as well as microfinance.

This book discusses topical issues in entrepreneurship organized around the various stages of venture creation, development and performance. It is arranged in several parts, dealing with the pre-start stage, followed by venture creation, financing ventures, venture development, and venture performance. Each part contains several chapters written by experts in the relevant field. The multi-disciplinary flavor of the book is complemented by its international evidence base, featuring results from a range of different countries. The book will help researchers and practitioners who want to pinpoint the key points emerging from the latest academic thinking.

Passion is a pervasive concept in the work domain. Workers aspire to be passionate in the hope of finding meaning and satisfaction from their professional life, while employers dream of passionate employees who will ensure organizational performance. Does passion for work matter? Does passion invariably bring about the anticipated positive outcomes or is there a darker side to passion for work that can also lead to negative outcomes for individuals and organizations? The goal of this book is to address these issues. This volume reviews major theories of work passion, focusing specifically on the dominant theory: the Dualistic Model of Passion. This theory distinguishes between two types of passion-harmonious and obsessive- and their associated determinants and consequences. This volume provides a comprehensive understanding of passion for work by addressing the origin of the concept and its theoretical issues: how can passion for work be developed, what are the consequences to be expected at the individual and organizational levels, and how can passion for work shed new light on contemporary issues in the workplace. *Passion for Work: Theory, Research, and Applications* synthesizes a vast body of existing research in the area, provides insights into new and exciting research avenues, and explores how passion for work can be cultivated in work settings in order to fulfill both workers' and employers' hopes for a productive and satisfying work life.

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